

The Missing Link: Infrastructure Needs in Southern Nevada





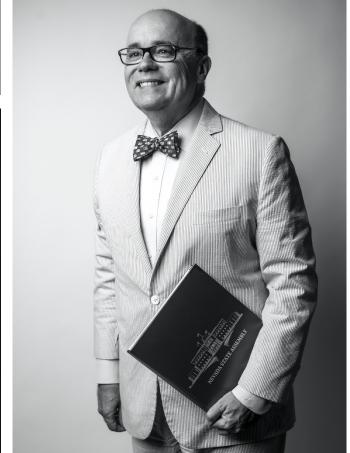














Who We Are

We are committed to strengthening the regional economy by helping local businesses grow and external companies make Southern Nevada home.















Who We Are



\$30B+ Economic Impact (Since 2012)

Source: Implan Economic Impact Model



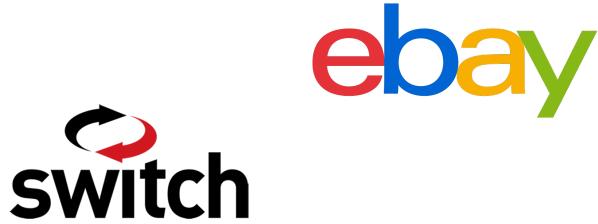
What We Do

- Regional Economic Development Planning
- Attract New Businesses
- Retain and Expand Existing Businesses
- Promote Southern Nevada as a Preferred Business Location
- Support Workforce Development



What We Do – Sample Wins

























BARCLAYS















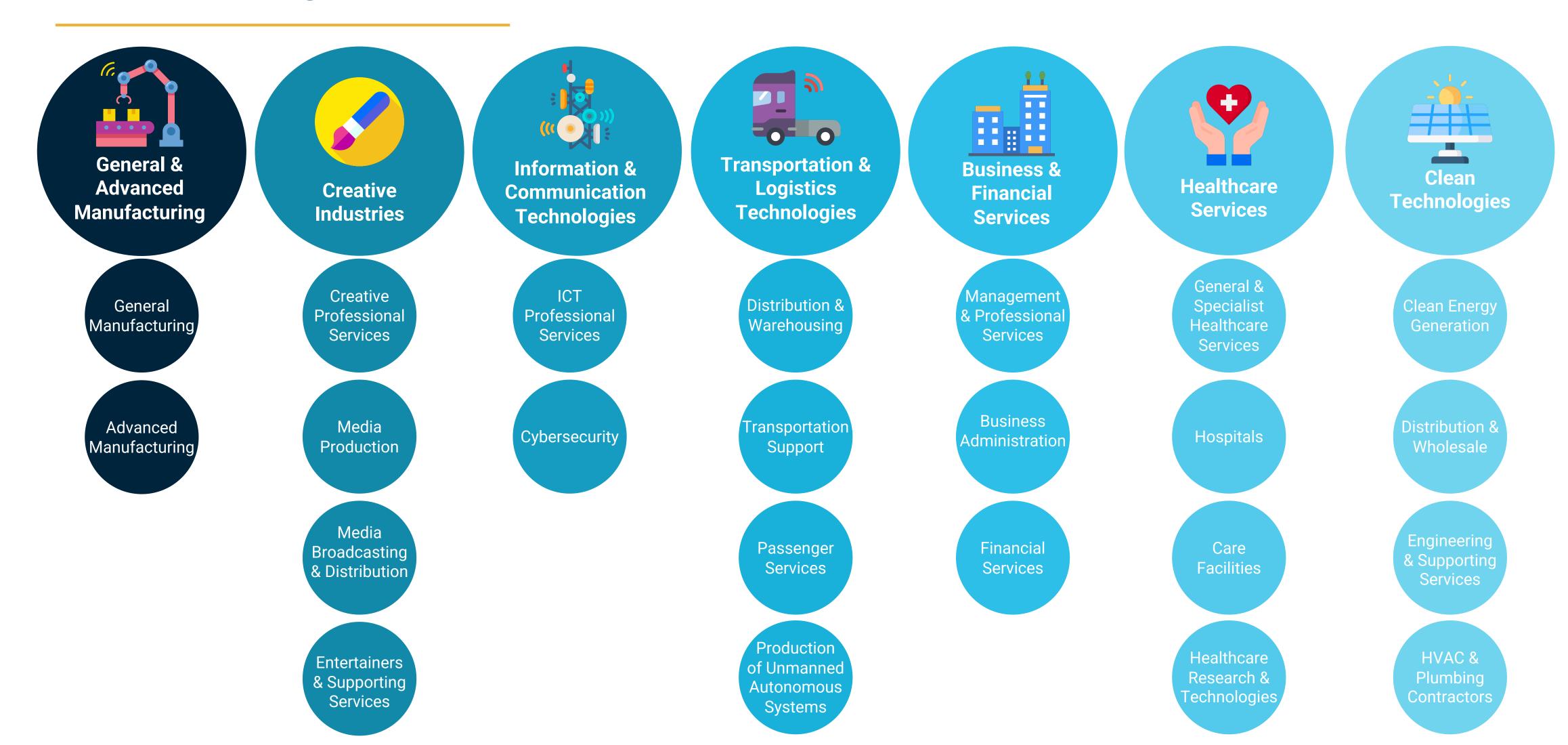








New Target Industries for Southern Nevada





Nevada Target Industry Employment

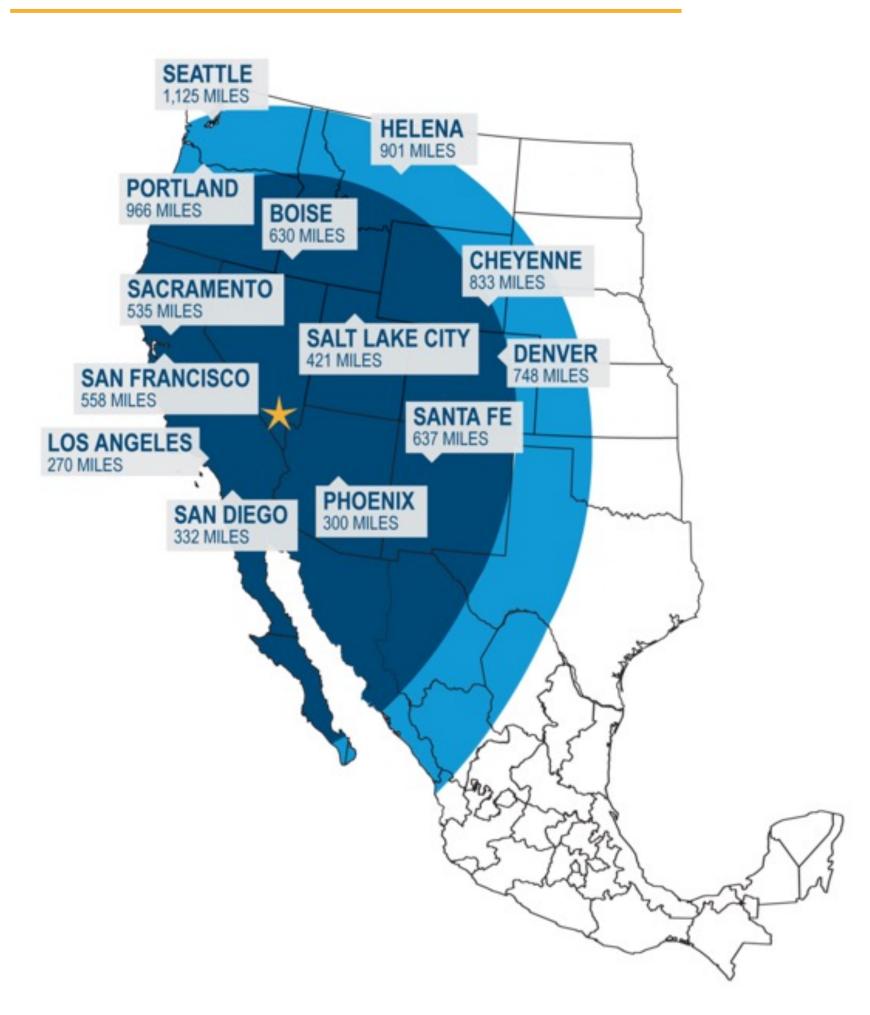
Pre-Pandemic Employment Growth Demonstrates a Strong Recovery from the Great Recession

	2011 Employment	2019 Employment	Percent Change	2011 Employment Share	2019 Employment Share	
Autonomous Systems	6,476	8,689	+34.2%	0.8%	0.8%	
Business Headquarters & Services	100,056	148,638	+48.6%	12.5%	14.5%	
Emerging Technology	4,606	8,706	+89.0%	0.6%	0.8%	
Finance, Banking, & Insurance	21,567	28,734	+33.2%	2.7%	2.8%	
Gaming, Tourism, & Conventions	259,234	292,812	+13.0%	32.4%	28.6%	
Health Care Services & Medical Education	53,748	76,888	+43.1%	6.7%	7.5%	
Logistics, Manufacturing, & Supply Chain Management	37,664	60,573	+60.8%	4.7%	5.9%	
Total Target Industries	483,350	625,041	+29.3%	60.3%	60.9%	

Source: Quarterly Census of Employment & Wages



Why Attract Logistics + Manufacturing?



Company Headquarters



Integrated Manufacturing & Logistics



Logistics



Demand for Industrial Buildings is High

U.S. needs 330 M sq. ft. of warehouse space to keep up with e-commerce

JUNE 2021

GLOBAL E-COMMERCE OUTLOOK

What is Driving E-commerce Growth in Different Markets?





Demand for Industrial Buildings is High

- The Las Vegas Industrial Market continues to experience strong demand across all submarkets. Currently Las Vegas is sitting at a vacancy rate of a very low 2.8%.
- Almost every available industrial land parcel has been acquired by both users and developers.

Source: CRBE Advisory & Transaction Services, Jake Higgins — CBRE



Supply of Developable Land is Low

- With a very limited supply of "readily developable" land and an extremely active market we are quickly running out of land options for both users and developers.
- Without planned infrastructure investment or release of additional potential developable land, the next wave of development becomes extremely limited and could hinder potential growth of the Las Vegas Industrial Market.

Source: CRBE Advisory & Transaction Services, Jake Higgins — CBRE



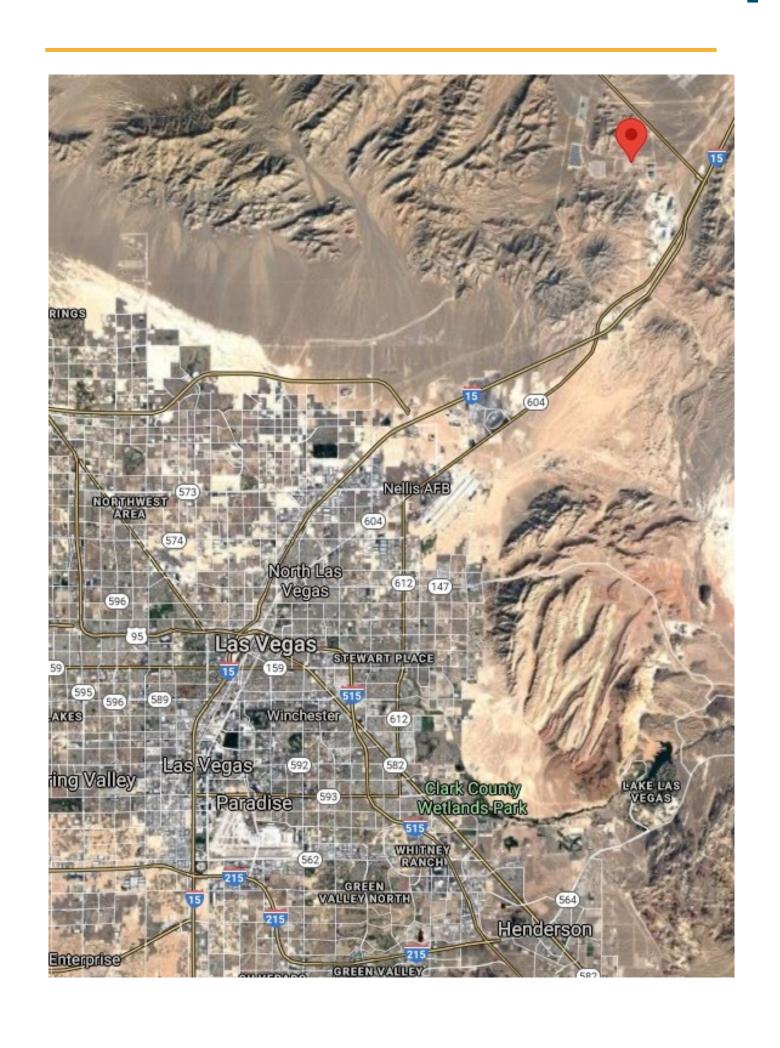
What's the Missing Link?

Large Industrial Park Setting with Ready-to-Build Sites

- Available sites of 200+ acres
- Rail service
- Roads + water + electric + gas + fiber + sewer



Recent Example: Project Orion

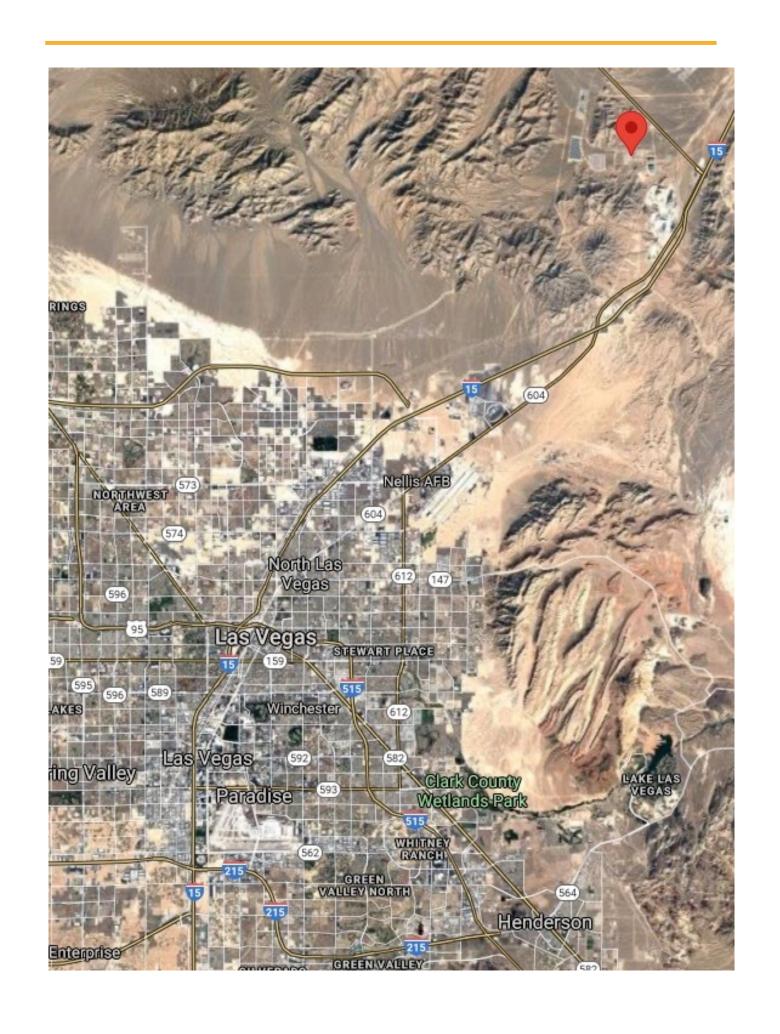


Nationally Recognized Manufacturing Operation

- 2,000+ jobs
- 200+ acres
- 3.4 M sq. ft.
- \$73 M capital equipment



Recent Example: Project Orion



Infrastructure Requirements

Utility Consumption	Unit	2022	2023	2024	2025	2026
Annual Electricity Consumption	<u>KwH</u>	5,963,317	16,273,952	16,201,083	16,209,184	17,953,859
Annual Gas Consumption	<u>Therms</u>	49,058	127,078	127,141	127,205	141,846
Annual Water Consumption	<u>Gallons</u>	8,177,700	25,571,324	25,584,110	25,596,902	32,100,848
Wastewater Requirement	<u>Gallons</u>	17,340,730	31,057,567	31,449,682	31,693,088	32,014,528

• Estimated infrastructure cost: \$35 M



Thank You

